



Consolidated Financial Results for the Three Months Ended March 31, 2024 [Japanese GAAP]

May 15, 2024

Company name: ISEKI&CO., LTD.

Stock exchange listing: Tokyo

Code number: 6310

URL: <https://www.iseki.co.jp>

Representative: Shiro Tomiyasu

Contact: Yoshikazu Ogusu

Phone: +81-3-5604-7671

Scheduled date of filing quarterly securities report: May 15, 2024

Scheduled date of commencing dividend payments: -

Availability of supplementary briefing material on quarterly financial results: Yes

Schedule of quarterly financial results briefing session: Yes

,President and Representative Director

,General Manager of Financial Department

(Amounts of less than one million yen are rounded down.)

1. Consolidated Financial Results for the Three Months Ended March 31, 2024 (January 1, 2024 to March 31, 2024)

(1) Consolidated Operating Results

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Three months ended March 31, 2024	43,972	(4.2)	734	(56.6)	920	(29.3)	446	(37.4)
March 31, 2023	45,885	18.3	1,690	-	1,302	-	713	138.9

(Note) Comprehensive income: Three months ended March 31, 2024: ¥ 1,561 million [41.6%]
Three months ended March 31, 2023: ¥ 1,102 million [209.9%]

	Basic earnings per share	Diluted earnings per share
Three months ended	Yen	Yen
March 31, 2024	19.76	19.76
March 31, 2023	31.56	31.55

(2) Consolidated Financial Position

	Total assets	Net assets	Capital adequacy ratio	Net assets per share
As of	Millions of yen	Millions of yen	%	Yen
March 31, 2024	228,319	75,086	30.7	3,094.30
December 31, 2023	217,102	74,215	31.9	3,065.05

(Reference) Equity: As of March 31, 2024: ¥ 69,990 million
As of December 31, 2023: ¥ 69,323 million

2. Dividends

	Annual dividends				
	1st quarter-end	2nd quarter-end	3rd quarter-end	Year-end	Total
	Yen	Yen	Yen	Yen	Yen
Fiscal year ended December 31, 2023	-	-	-	30.00	30.00
Fiscal year ending December 31, 2024	-				
Fiscal year ending December 31, 2024 (Forecast)		-	-	30.00	30.00

(Note) Revision to the forecast for dividends announced most recently: No

3. Consolidated Financial Results Forecast for the Fiscal Year Ending December 31, 2024 (January 1, 2024 to December 31, 2024)

(% indicates changes from the previous corresponding period.)

	Net sales		Operating profit		Ordinary profit		Profit attributable to owners of parent		Basic earnings per share
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%	Yen
Full year	170,000	0.0	2,000	(11.3)	1,000	(52.2)	400	-	17.69

(Note) Revision to the financial results forecast announced most recently: No

* Notes:

(1) Changes in significant subsidiaries during the three months ended March 31, 2024

(changes in specified subsidiaries resulting in changes in scope of consolidation): No

New - (Company name:)

Exclusion: - (Company name:)

(2) Accounting policies adopted specially for the preparation of quarterly consolidated financial statements: No

(3) Changes in accounting policies, changes in accounting estimates and retrospective restatement

1) Changes in accounting policies due to the revision of accounting standards: No

2) Changes in accounting policies other than 1) above: No

3) Changes in accounting estimates: No

4) Retrospective restatement: No

(4) Total number of issued shares (common shares)

1) Total number of issued shares at the end of the period (including treasury shares):

March 31, 2024: 22,984,993 shares

December 31, 2023: 22,984,993 shares

2) Number of treasury shares at the end of the period:

March 31, 2024: 365,804 shares

December 31, 2023: 367,659 shares

3) Average number of shares outstanding during the period:

Three months ended March 31, 2024: 22,618,744 shares

Three months ended March 31, 2023: 22,616,612 shares

* The total number of treasury shares at the end of the period includes the Company's shares held by the "Board Benefit Trust" (254,700 shares for the period ended March 31, 2024, 254,700 shares for the period ended December 31, 2023). In addition, the Company's shares held by the "Board Benefit Trust" are included in the number of treasury shares deducted for the calculation of the average number of shares during the period.

Quarterly Consolidated Financial Statements
Quarterly Consolidated Balance Sheets

(Millions of yen)

	As of December 31, 2023	As of March 31, 2024
Assets		
Current assets		
Cash and deposits	9,901	13,087
Notes and accounts receivable - trade, and contract assets	26,917	35,030
Merchandise and finished goods	62,097	62,921
Work in process	9,133	9,396
Raw materials and supplies	1,610	1,476
Other	5,717	4,185
Allowance for doubtful accounts	(56)	(53)
Total current assets	115,322	126,044
Non-current assets		
Property, plant and equipment		
Buildings and structures, net	26,299	26,553
Land	44,747	44,616
Other, net	13,505	13,048
Total property, plant and equipment	84,553	84,217
Intangible assets	2,489	2,452
Investments and other assets		
Investment securities	7,066	8,016
Retirement benefit asset	4,177	4,257
Other	4,153	4,009
Allowance for doubtful accounts	(660)	(678)
Total investments and other assets	14,737	15,604
Total non-current assets	101,780	102,274
Total assets	217,102	228,319

(Millions of yen)

	As of December 31, 2023	As of March 31, 2024
Liabilities		
Current liabilities		
Notes and accounts payable - trade	15,914	17,149
Electronically recorded obligations - operating	25,819	18,755
Short-term loans payable	29,619	41,120
Current portion of long-term loans payable	11,022	10,774
Income taxes payable	880	816
Provision for bonuses	613	1,037
Provision for loss on construction contracts	38	7
Other	11,556	17,482
Total current liabilities	95,465	107,143
Non-current liabilities		
Long-term loans payable	29,167	27,513
Deferred tax liabilities for land revaluation	4,097	4,097
Provision for retirement benefits for directors (and other officers)	165	139
Provision for share awards for directors (and other officers)	30	32
Retirement benefit liability	6,207	6,254
Asset retirement obligations	903	904
Other	6,849	7,147
Total non-current liabilities	47,420	46,089
Total liabilities	142,886	153,232
Net assets		
Shareholders' equity		
Share capital	23,344	23,344
Capital surplus	13,139	13,141
Retained earnings	20,474	20,234
Treasury shares	(590)	(587)
Total shareholders' equity	56,367	56,132
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	1,495	2,120
Deferred gains or losses on hedges	0	(25)
Revaluation reserve for land	8,835	8,835
Foreign currency translation adjustment	1,814	2,167
Remeasurements of defined benefit plans	810	760
Total accumulated other comprehensive income	12,955	13,857
Subscription rights to shares	12	8
Non-controlling interests	4,879	5,087
Total net assets	74,215	75,086
Total liabilities and net assets	217,102	228,319

Quarterly Consolidated Statements of Income and Comprehensive Income
Quarterly Consolidated Statements of Income (For the three months)

(Millions of yen)

	For the three months ended March 31, 2023	For the three months ended March 31, 2024
Net sales	45,885	43,972
Cost of sales	32,103	30,925
Gross profit	13,782	13,047
Selling, general and administrative expenses	12,091	12,313
Operating profit	1,690	734
Non-operating income		
Interest income	38	49
Dividend income	25	26
Foreign exchange gains	138	276
Other	206	332
Total non-operating income	408	684
Non-operating expenses		
Interest expenses	219	353
Share of loss of entities accounted for using equity method	141	73
Commission for syndicated loans	386	18
Other	50	51
Total non-operating expenses	797	497
Ordinary profit	1,302	920
Extraordinary income		
Gain on sale of non-current assets	6	35
Total extraordinary income	6	35
Extraordinary losses		
Loss on sale and retirement of non-current assets	11	63
Impairment losses	63	29
Other	-	1
Total extraordinary losses	74	94
Profit before income taxes	1,234	861
Income taxes - current	729	385
Income taxes - deferred	(229)	(57)
Total income taxes	499	328
Profit	734	533
Profit attributable to non-controlling interests	21	86
Profit attributable to owners of parent	713	446

Quarterly Consolidated Statements of Comprehensive Income (For the three months)

(Millions of yen)

	For the three months ended March 31, 2023	For the three months ended March 31, 2024
Profit	734	533
Other comprehensive income		
Valuation difference on available-for-sale securities	167	625
Deferred gains or losses on hedges	(31)	(30)
Foreign currency translation adjustment	226	487
Remeasurements of defined benefit plans, net of tax	(32)	(49)
Share of other comprehensive income of entities accounted for using equity method	37	(5)
Total other comprehensive income	367	1,027
Comprehensive income	1,102	1,561
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	1,010	1,349
Comprehensive income attributable to non-controlling interests	91	211